

Lake Region Enterprises, Inc.

Db: Wisconsin Body & Hoist / Lake Region Trailers

Telephone (715)723-3223 or (800)659-7821

Fax (715)723-4111

Lead Sales Representative

Lake Region Trailers, a recognized leader in stock and custom-built material handling and roll-off trailers, is now hiring for a sales representative. This position requires a self-starting, motivated person who possesses strong interpersonal skills and can develop, service and maintain new and existing accounts for the company's line of new trailers as well as a diverse line of other equipment and products offered by the company.

Qualifications

Minimum of 3 years sales experience

Outstanding customer service skills

People oriented

Proficient communications skills

Positive attitude, self-motivated, dependable, and trustworthy

Job tasks

Primary contact for providing sales information to domestic and international customers regarding our products

Prepare customer quotes and pricing in a timely manner

Provide customers with formal quotes

Confirm with customer that all specifications are correct before an order is placed

Manage and track all orders. This includes communication and coordination with other employees, shippers and end-user.

Maintain and grow the customer base

Benefits

Competitive pay - combination of base salary & commissions

Medical insurance

Company paid group life insurance/AD&D, short term disability and vision insurance

Paid vacation/holidays

401K – with company match of 4%



Lake Region Enterprises, Inc has a strong commitment to top quality and personalized customer service. We are extremely proud of the service and quality of our trailers and the workmanship of our installations and manufactured products.